

Winters & Waite, LLC

Experienced Commercial Lawyers
Denver, Dallas, Miami, U.S. Virgin Islands
(303) 921-0478

BRYAN P. WINTERS, ESQ

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Photo forthcoming

Admitted to Practice in:	Florida	United States 11 th Circuit Court for the Southern District of Florida
	U.S. Virgin Islands	United States 3 rd Circuit Court of the U.S. Virgin Islands
		Federal Courts of Puerto Rico (Pending)
Practice Areas:	Aviation	
	Corporate Law	
	Mergers & Acquisitions	
	Contract Negotiation and Drafting	
	Regulatory Affairs	
	Asset Rental and Leasing	
	Employment Law	
	Real Estate	
Education:	Commercial and Consumer Transactions	
	Juris Doctorate	University of Miami
	BSBA-Economics	University of Florida – Warrington College of Business
	Foreign Study	University of the West Indies

Mr. Winters has served as a Senior Executive and led the Legal Departments for two of the top Certificated Charter Airlines (Cargo and Passenger Service) in the United States. In addition to his legal contributions he has been actively involved with operational oversight and developing long/short term strategies in order to gain market share and optimize profits.

Mr. Winters brings a breadth practical and legal knowledge of the aviation community to his clients. His experiences have earned him the reputation of a hands-on attorney with a “can do” attitude. Mr. Winters has years of experience negotiating and documenting transactions of all types and sizes (please see Mr. Winters’ list of [representative transactions](#)); he also has a refined understanding of business strategies grounded in common sense.

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Bryan P. Winters

Representative Deal List

Following is a list of representative deals on which Mr. Winters has worked, both within the United States and abroad.

<u>Deal Description:</u>	<u>Location</u>	<u>Represented:</u>	<u>Approximate Value:</u>
Purchase of 8 Airbus A320 Aircraft and restructuring of indebtedness	New York	Buyer	\$50 million
Dry Lease of Boeing 747-200F Aircraft	California	Lessee	\$20 million
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Purchase of Canadian Cargo Airline	Toronto, Canada	Buyer	\$15.4 million
Sale of Boeing 757-200	Illinois	Seller	\$11.75 million
Seasonal Dry Lease of 5 Boeing 737 Aircraft	Illinois	Lessee	\$5.5 million
Aircraft Management Agreement for 5 Seasonal Boeing 737	Illinois	Operator	\$5 million
Dry Lease of 6 737 Aircraft	New Jersey/Illinois	Lessee	\$11 million
Aircraft Management Agreement for 6 737 Aircraft	New Jersey/Illinois	Operator	\$20 million
Dry Lease of 1 727 Aircraft	Illinois	Lessee	\$1 million
Aircraft Management Agreement for 1 Boeing 727	Illinois	Operator	\$5 million
Civil Reserve Air Fleet (CRAF) Teaming Agreements	Illinois	CRAF Participant	\$120 million
Civil Reserve Air Fleet (CRAF) Teaming Agreements	Illinois	CRAF Participant	\$95 million
GSA Procurement of U.S. Government Airlift Contracts	Arizona	Contractor	\$5 million
Protest of GSA U.S. Government Airlift Contract	Washington D.C.	Contractor	\$2 million
Cargo Aircraft Charter Operation	North Carolina	Operator	\$108 million
International Block Space Agreement	Korea	Operator	\$34 million
International Wet Lease Operation	Peoples Republic of China	Operator	\$30.4 million
International Wet Lease Operation	Macau	Operator	\$28 million
International Wet Lease Operation	Ghana	Operator	\$15 million
International Wet Lease Operation	Bolivia	Operator	\$13 million
International Charter Operation	Bolivia	Operator	\$10 million
International Wet Lease Operation	Guyana	Operator	\$7 million
International Charter Operation	Trinidad	Operator	\$7 million
Seasonal Charter Operation	Wisconsin	Operator	\$10 million

Seasonal Charter Operation	Massachusetts	Operator	\$2 million
International Wet Lease Operation	Chile	Operator	\$5 million
International Wet Lease Operation	Jamaica	Operator	\$2 million
Sale of Corporate Aircraft	Kansas	Seller	\$3 million
Sale of Corporate Aircraft	Kansas	Seller	\$1.5 million
Purchase of Corporate Aircraft	Bahamas	Buyer	\$2 million
Sale of Helicopter	Brazil	Seller	\$2.5 million
Engine Lease Agreement	Florida	Lessor and Lender	\$2 million
Engine Lease Agreement	Florida	Lessor and Lender	\$2 million
Engine Lease Agreement	Florida	Lessor	\$2 million
Engine Lease Agreement	Florida	Lessor	\$2 million
Engine Lease Agreement	Illinois	Lessee	\$1.6 million
Engine Lease Agreement	Illinois	Lessee	\$1.2 million
Engine Lease Agreement	Illinois	Lessee	\$0.8 million
Engine Overhaul Agreement	Peoples Republic of China	Operator	\$3.4 million
Engine Overhaul Agreement	Germany	Operator	\$3 million
Engine Overhaul Agreement	Texas	Operator	\$2.7 million
Aircraft Heavy Maintenance Agreement	Florida	Operator	\$3 million
Aircraft Heavy Maintenance Agreement	North Carolina	Operator	\$2.8 million
Aircraft Heavy Maintenance Agreement	Costa Rica	Operator	\$2.8 million
Aircraft Heavy Maintenance Agreement	Arizona	Operator	\$2.1 million
Aircraft Heavy Maintenance Agreement	Florida	Operator	\$1.9 million
Aircraft Modification - Supplemental Type Certificate Project	Florida	Owner	\$3.2 million
Aircraft Modification – Supplemental Type Certificate Project	Texas	Owner	\$5.2 million
Aircraft Refinancing	Kansas	Owner	\$1.8 million
Aircraft Refinancing	Kansas	Owner	\$1.4 million
Insurance Adjusting of Total Loss	Russia	Insured	\$3.2 million
Insurance Adjusting of FOD Claim	Mexico	Insured	\$1.2 million
Insurance Adjusting of FOD Claim	Illinois	Insured	\$0.8 million
Insurance Adjusting of 3d Party Government Liability Claim	Kuwait	Insured	\$2.1 million
Commercial Real Estate Leases	Throughout U.S.	Lessee	\$8 million
Vehicle Fleet Leases	Wisconsin	Lessee	\$0.4 million
Purchase of Tour Operator	Missouri	Buyer	\$0.6 million
Acquisition of Aircraft Parts and Tooling	Nevada	Buyer	\$0.4 million